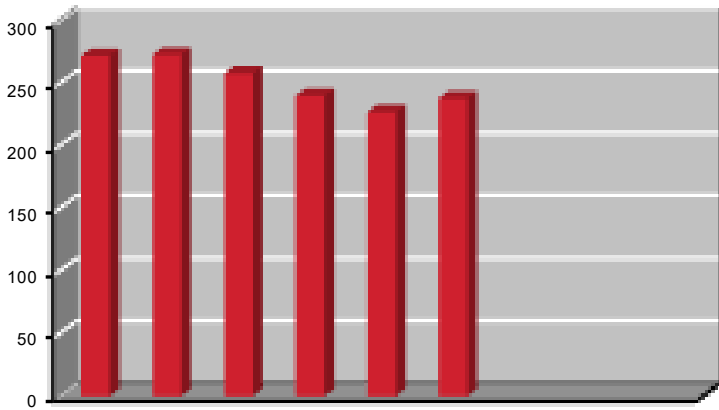


## Richmond County New Construction Sales

Year	Avg \$/Sq Ft	Units Closed	Avg Sales \$
2012	\$71	272	\$170,000
2013	\$73	273	\$180,000
2014	\$81	258	\$182,000
2015	\$85	240	\$193,000
2016	\$86	227	\$210,000
2017	\$91	238	\$198,000



Price Range	Current Actives	Sold in Last 12 Months	Sold Units Per Mth	No. Mts Inventory
\$100,000 or less	0	1	0.08	n/a
\$100,001 to \$150,000	0	5	0.41	n/a
\$150,001 to \$200,000	30	118	9.83	3.05
\$200,001 to \$250,000	34	64	5.33	6.37
\$250,001 to \$300,000	18	47	3.91	4.6
\$300,001 to \$350,000	2	9	0.75	2.66
\$350,001 to \$400,000	0	2	0.16	n/a
\$400,001 to \$450,000	0	1	0.08	n/a
\$450,001 to \$500,000	0	1	0.08	n/a
\$500,001 to \$550,000	1	0	0	n/a
\$550,001 to \$600,000	0	0	0	n/a
\$600,001 to \$650,000	0	0	0	n/a
\$650,001 to \$700,000	0	0	0	n/a
\$700,001 to \$750,000	0	0	0	n/a
\$750,001 to \$800,000	0	0	0	n/a
\$800,001 to \$850,000	0	0	0	n/a
\$850,001 to \$900,000	0	0	0	n/a
\$900,001 to \$950,000	0	0	0	n/a
\$950,001 to \$1,000,000	0	0	0	n/a
\$1,000,001 and up	0	0	0	n/a
<b>TOTAL</b>	<b>85</b>	<b>248</b>	<b>20.63</b>	<b>4.12</b>



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All information obtained from the Greater Augusta Multiple Listing Service (MLS). Information is deemed to be accurate but subject to verification by all parties.